



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 36

CTC
Market Report
• Good demand.
• Liquoring Assams tended irregularly easier following quality.
• Dooars irregular around last and at times tended lower. Cachar similar trend.

Buying Analysis
• Western India : Operated on liquoring teas.
• Hindustan Unilever: Active TCPL : Selective
• Exporters: Some enquiry on bolder broken and fannings

Orthodox
Market Report
• Strong demand.
• Few tippy teas on offer witnessed competition and sold readily. Well made whole leaf and broken sold at fully firm to dearer rates. Remainder irregular around last.
• Bolder whole leaf met with better competition. Fannings and secondaries irregular around last.

Buying Analysis
• Middle East : Active.
• CIS: Active
• Hindustan Unilever : Operated Selectively

DUST
Market Report
• Good demand.
• Liquoring Assams fully firm to occasionally dearer. Remaining Assams, Dooars and Cachars around last.
• Fibrous secondaries saw limited enquiry and faced some withdrawals

Buying Analysis
• Major Blenders : Less Active
• Western India : Active on liquoring lines
• Other Internal and Local : Fair Support

Darjeeling
Market Report
• Good demand.
• Whole leaf grades maintaining quality firm around last levels and at times dearer. Greenish broken and fannings sold well in line with quality while remainder sold at irregularly lower levels.
• TCPL : Good Support Hindustan Unilever: Active Exporters: Active Local and Other Internal : Good Support.

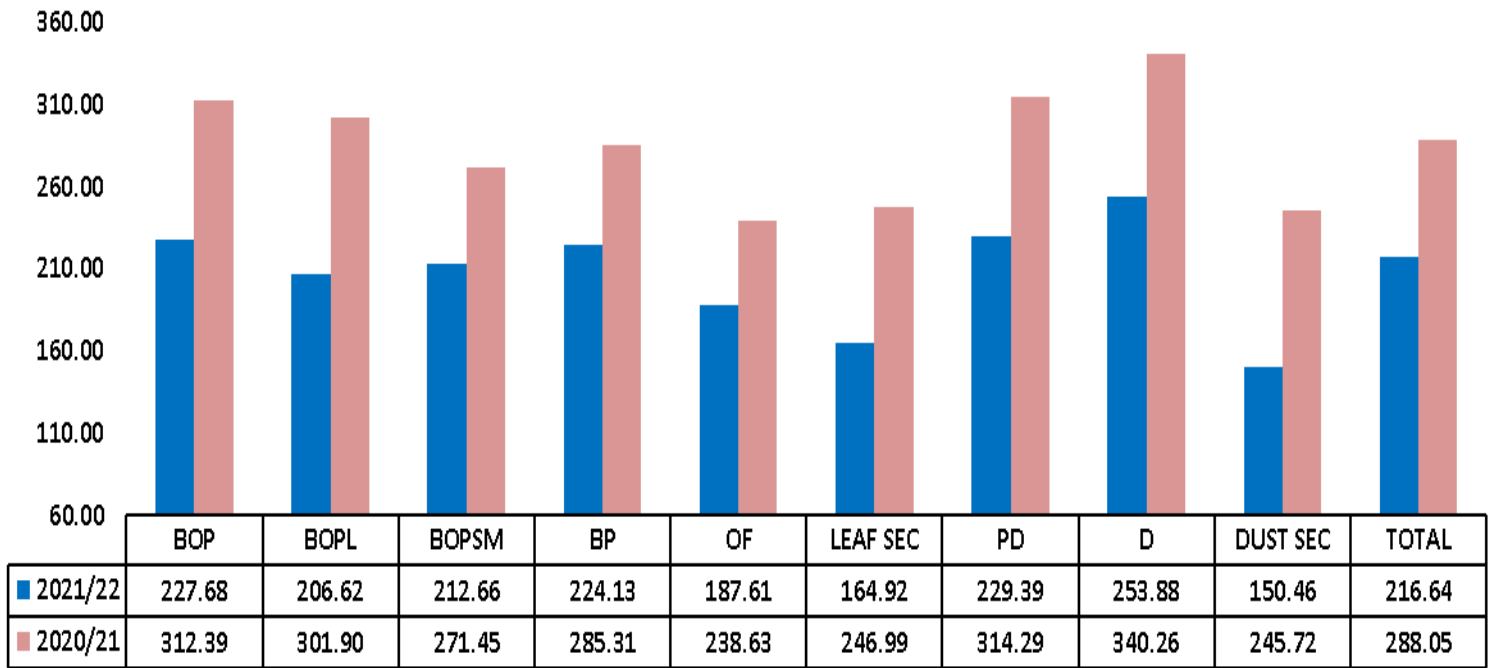
AUCTION AVERAGES

	2021/22			2020/21			UP TO SALE 36		
	SALE 36	SALE 35	+/-	SALE 36	SALE 35	+/-	2021/22	2020/21	2019/20
CTC LEAF	202.06	212.16	-10.09	293.76	296.24	-2.48	216.26	283.12	166.32
DUST	210.72	210.74	-0.02	304.69	317.96	-13.27	217.64	299.75	173.10
TOTAL	204.70	211.73	-7.03	297.00	302.88	-5.88	216.64	288.05	168.31
ORTHODOX	247.00	240.39	6.62	271.52	287.30	-15.78	247.10	295.33	242.81
DARJEELING	386.20	386.50	-0.30	325.18	402.55	-77.37	468.04	416.76	381.22
ALL TEAS	218.91	220.59	-1.67	291.03	300.07	-9.04	228.56	292.38	191.66

KOLKATA AUCTION AVERAGES

SALE		32	33	34	35	36	37
CTC LEAF	2021/22	211.41	220.15	211.14	212.16	202.06	
	2020/21	309.56	310.70	304.40	296.24	293.76	286.33
DUST	2021/22	210.93	222.45	208.90	210.74	210.72	
	2020/21	321.62	321.12	329.70	317.96	304.69	276.61
TOTAL	2021/22	211.27	220.83	210.48	211.73	204.70	
	2020/21	313.59	314.23	312.13	302.88	297.00	283.20
ORTHODOX	2021/22	239.86	237.32	236.28	240.39	247.00	
	2020/21	290.19	292.41	291.86	287.30	271.52	273.05
DARJEELING	2021/22	390.45	413.65	423.56	386.50	386.20	
	2020/21	305.76	431.35	453.64	402.55	325.18	378.57

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 36



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 36

GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	713421.5	304.89	476667.6	372.57	FBOP	2546089.2	255.17	1902834.3	306.55	GBOP1/FBOP1	1074863.6	173.60	711042.8	195.47
TGFOP	1787001.3	284.65	1212483.8	344.12	GFBOP	1066422.5	251.23	554281.8	308.60	BOPF/GOF/FOF	1352031.1	171.14	961734.5	246.14
GFOP	1203910.0	276.99	676469.6	298.07	GBOP	1431867.5	242.83	944086.7	300.77					
FOP	1105408.2	231.27	573867.0	249.76	BPS	400601.6	259.81	290577.1	286.31					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2,147,148	1,609,453	207.61	25%	2,282,746	1,771,098	217.62	22%	29,759,678	21,702,538	221.00	27%
FANNINGS	598,868	393,923	208.34	34%	651,893	468,319	215.91	28%	9,210,404	6,097,524	218.26	34%
LEAF SEC.	257,899	239,261	154.39	7%	247,806	206,150	156.65	17%	2,746,684	2,242,843	164.92	18%
LEAF TOTAL	3,003,914.4	2,242,636.2	202.06	25%	3,182,445.0	2,445,565.9	212.16	23%	41,716,766.1	30,042,904.0	216.26	28%
DUST	976,765	714,183	239.87	27%	995,733	747,639	238.65	25%	12,908,281	9,164,975	235.00	29%
DUST SEC.	459,341	265,933	132.45	42%	400,668	303,820	142.07	24%	3,524,477	2,367,308	150.46	33%
DUST TOTAL	1,436,106.1	980,115.2	210.72	32%	1,396,401.2	1,051,458.8	210.74	25%	16,432,757.7	11,532,282.8	217.64	30%
TOTAL	4,440,020.5	3,222,751.4	204.70	27%	4,578,846.2	3,497,024.7	211.73	24%	58,149,523.9	41,575,186.8	216.64	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	610,313	585,949	273.49	4%	556,444	531,779	261.61	4%	7,837,264	7,133,716	273.49	9%
BROKENS	543,154	501,518	250.66	8%	502,631	466,932	246.67	7%	8,141,939	7,039,182	250.17	14%
FANNINGS	144,475	117,832	163.55	18%	122,606	103,407	158.47	16%	1,909,638	1,471,526	171.40	23%
SECONDARY	91,530	87,180	160.75	5%	83,252	69,412	157.59	17%	1,456,679	1,332,524	173.17	9%
ORTH. TOTAL	1,389,471.5	1,292,479.8	247.00	7%	1,264,933.7	1,171,530.0	240.39	7%	19,345,519.4	16,976,948.7	247.10	12%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	43,060	27,213	597.08	37%	36,095	23,444	586.98	35%	551,985	379,299	677.46	31%
BROKENS	16,928	13,185	233.01	22%	20,393	12,844	204.34	37%	302,120	195,525	292.05	35%
FANNINGS	23,450	16,503	160.86	30%	24,104	10,594	163.70	56%	355,841	180,937	219.20	49%
DARJ. TOTAL	83,438.4	56,900.9	386.20	32%	80,591.3	46,882.2	386.50	42%	1,209,946.1	755,760.6	468.04	38%

OFFER / SOLD QUANTITY & AVERAGE PRICE													
CTC	THIS SALE				LAST SALE				TO DATE				
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2021-22	3003914.4	2242636.2	202.06	25%	3182445.0	2445565.9	212.16	23%	41716766.1	30042904.0	216.26	28%	
2020-21	2344355.8	2007206.4	293.76	14%	2521253.2	2095287.6	296.24	17%	20325634.6	17594595.6	283.12	13%	
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2021-22	1436106.1	980115.2	210.72	32%	1396401.2	1051458.8	210.74	25%	16432757.7	11532282.8	217.64	30%	
2020-21	1047788.0	845726.6	304.69	19%	1123163.2	921680.6	317.96	18%	9074831.9	7418073.0	299.75	18%	
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2021-22	1389471.5	1292479.8	247.00	7%	1264933.7	1171530.0	240.39	7%	19345519.4	16976948.7	247.10	12%	
2020-21	1102483.3	937117.9	271.52	15%	1177167.6	997239.6	287.30	15%	12720968.7	10799786.9	295.33	15%	
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2021-22	83438.4	56900.9	386.20	32%	80591.3	46882.2	386.50	42%	1209946.1	755760.6	468.04	38%	
2020-21	63370.2	36853.2	325.18	42%	64099.4	41797.0	402.55	35%	1093730.2	615460.0	416.76	44%	
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
2021-22	5912930.4	4572132.1	218.91	23%	5924371.2	4715436.8	220.59	20%	78704989.3	59307896.0	228.56	25%	
2020-21	4557997.3	3826904.1	291.03	16%	4885683.4	4056004.8	300.07	17%	43215165.4	36427915.5	292.38	16%	

PRICE RANGE		CTC LEAF					DUST				
% OF TEAS SOLD	2021/22		UP TO SALE 36			2021/22		UP TO SALE 36			
	SALE 36	SALE 35	2021/22	2020/21	2019/20	SALE 36	SALE 35	2021/22	2020/21	2019/20	
	BELOW 160	35.68	27.18	23.65	2.45	50.25	34.30	30.17	26.92	5.25	43.75
BETWEEN 160.00-179.99	10.21	8.95	11.00	3.77	9.68	7.39	9.56	8.65	2.82	13.22	
BETWEEN 180.00-199.99	7.75	7.21	9.97	4.34	10.83	7.34	7.45	8.00	3.39	7.96	
BETWEEN 200.00-219.99	5.85	12.41	10.01	6.04	11.10	8.43	9.33	9.97	5.34	10.43	
BETWEEN 220.00-139.99	9.87	8.06	10.20	14.74	8.82	3.90	8.75	6.74	6.81	13.64	
BETWEEN 240.00-259.99	6.18	10.90	8.40	8.24	3.95	6.01	4.18	6.08	6.83	9.00	
BETWEEN 260.00-279.99	7.54	7.57	6.62	12.07	2.11	5.86	4.65	7.09	9.05	1.40	
ABOVE 280	16.91	17.72	20.15	48.36	3.26	26.76	25.91	26.56	60.51	0.60	

PRICE RANGE		ORTHODOX					PRICE RANGE		DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 36			% OF TEAS SOLD	2020/21		UP TO SALE 36		
	SALE 36	SALE 35	2021/22	2020/21	2019/20		SALE 36	SALE 35	2021/22		
	BELOW 200	17.47	20.44	17.35	7.59		19.91	BELOW 300.00	46.47	48.15	33.95
BETWEEN 200.00-219.99	5.03	9.28	6.73	2.59	8.29	BETWEEN 301.00-400.99	7.35	4.16	10.12		
BETWEEN 220.00-239.99	12.45	11.25	12.92	5.62	11.62	BETWEEN 401.00-500.99	4.98	6.40	7.47		
BETWEEN 240.00-259.99	23.29	22.36	22.00	8.02	14.51	BETWEEN 501.00-600.99	5.89	6.79	12.12		
BETWEEN 260.00-279.99	17.93	16.93	18.40	9.20	18.25	BETWEEN 601.00-700.99	30.51	29.08	21.91		
ABOVE 280	23.83	19.75	22.60	66.98	27.41	ABOVE 701.00	4.80	5.42	14.43		

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2021					LAST YEAR-2020					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
37	97170	49359	3156	34395	184080	71205	38029	2871	28580	140685	25965	11330	285	5815	43395
38	89592	63243	3876	31685	188396	80511	39626	3624	28679	152440	9081	23617	252	3006	35956
39	98161	59567	3773	35336	196837	78269	42760	4957	31329	157315	19892	16807	-1184	4007	39522
TOTAL	284923	172169	10805	101416	569313	229985	120415	11452	88588	450440	54938	51754	-647	12828	118873

Kolkata Monthly Price Movement All Teas

330.00
300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2021	221.46	232.01	247.35	232.00	222.29	219.77						
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.75	169.79	146.92
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	137.77	111.02	98.24

CTTA BUYING (ALL TEAS) FOR THE SALE 36

	CTC LEAF			DUST				TOTAL					
	SALE 36												
OFFER	3,003,914.4			Kgs	OFFER	1,436,106.1		Kgs	OFFER	4,440,020.5			Kgs
SOLD	2,242,636.0			Kgs	SOLD	980,115.0		Kgs	SOLD	3,222,751.0			Kgs
SOLD %	75%				SOLD %	68%			SOLD %	73%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
N.India	514,861.0	198.07	23%	HUL	311,024.6	255.14	32%	HUL	680,683.6	239.72	21%		
W.India	415,658.6	240.32	19%	Others	203,447.4	202.97	21%	N.India	574,750.2	192.68	18%		
HUL	369,659.0	226.75	16%	Exports	122,191.0	192.32	12%	W.India	520,825.0	229.29	16%		
Local	265,971.4	180.60	12%	W.India	105,166.4	185.71	11%	Local	319,772.2	172.01	10%		
TCPL	225,081.8	125.97	10%	WI.Pack	60,123.2	255.72	6%	Others	300,196.8	201.72	9%		
WI.Pack	126,710.0	240.37	6%	N.India	59,889.2	146.31	6%	TCPL	260,030.6	126.33	8%		
Exports	119,919.6	176.50	5%	Local	53,800.8	129.56	5%	Exports	242,110.6	184.49	8%		
Others	96,749.4	199.07	4%	TCPL	34,948.8	128.65	4%	WI.Pack	186,833.2	245.31	6%		
S.India	54,564.2	210.13	2%	Packeteers	22,957.4	243.60	2%	Packeteers	60,319.4	184.83	2%		
Packeteers	37,362.0	148.73	2%	S.India	5,469.6	228.57	1%	S.India	60,033.8	211.81	2%		
NI.Pack	16,099.0	196.35	1%	NI.Pack	1,096.6	367.16	0%	NI.Pack	17,195.6	207.25	1%		
Grand Total	2,242,636.0	202.06	100%	TOTAL	980,115.0	210.72	100%	TOTAL	3,222,751.0	204.69	100%		

	ORTHODOX			DARJEELING				
	SALE 36							
OFFER	1,389,471.5			Kgs	OFFER	83,438.4		Kgs
SOLD	1,292,480.0			Kgs	SOLD	56,901.4		Kgs
SOLD %	93%				SOLD %	68%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Middle East	513,941.3	239.28	40%	Exports	15,606.8	306.89	27%	
Local	417,565.9	255.03	32%	Local	15,130.6	328.21	27%	
Others	136,669.5	253.98	11%	TCPL	9,596.0	474.88	17%	
Exports	47,605.2	236.38	4%	HUL	5,896.2	629.55	10%	
W.India	42,898.3	241.83	3%	W.India	4,100.2	166.24	7%	
CIS	40,173.2	239.98	3%	Others	3,703.4	513.83	7%	
Domestic	27,237.0	237.11	2%	Other Exports	2,154.6	560.68	4%	
HUL	26,531.4	258.53	2%	Domestic	626.2	148.11	1%	
Other Exports	25,598.6	276.99	2%	C.India	87.4	752.00	0%	
N.India	12,525.5	225.61	1%					
CONTINENT	1,322.3	307.51	0%					
S.India	411.8	190.50	0%					
TOTAL	1,292,480.0	246.94	100%	TOTAL	56,901.4	386.20	100%	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 to 36

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
HOOKHMOL	153773	385.43	121351	421.84
HALMARI	261012	375.89	197934	424.79
GATOONGA	366141	364.22	283885	406.35
MOKRUNG	185717	362.55	189774	414.25
SOTAI	83606	350.47	34098	394.65
DOOMUR DULLUNG	199214	349.39	179289	406.17
HAJUA	153548	344.02	163810	388.83
GELAKY	88459	343.74	48986	370.94
DUFLATING	170919	332.28	161376	377.87
KHARIKATIA	364647	331.63	149494	342.12
SILONIBARI	196143	329.59	58111	331.59
DUBBA	163130	328.26	47822	385.83
KHONGEA	204343	327.84	216772	345.18
BANAMALIE	88593	324.01	62555	365.34
MOHOKUTIE	79717	321.50	103755	363.88
SALKATHONI	367532	320.49	232493	374.54
BORJAN	244503	317.38	198657	356.96
HIRAJULI	183307	315.87	112913	344.98
KOTALGOORIE	115495	314.37	115994	372.36
KHOOMTAIE 'A'	86349	313.38	85448	362.62
BORBAM	266021	313.33	74874	330.26
DEHA	194492	313.17	117884	365.19
KOOMTAI 'B'	651785	311.94	539866	357.54
MAJULI	447954	311.45	248517	363.40
KHONA	98228	307.83	168677	252.60

* Above 20,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 to 36

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
DANGUAJHAR	382618	309.17	290048	278.92
KARTICK	235335	304.18	174568	309.93
CHULSA	247505	302.16	217654	285.56
ANANDAPURROYAL	196294	301.73	116741	292.88
JITI	289270	297.21	394542	285.23
GULMA	435302	296.43	443941	309.50
PAHARGOOMIAH	360665	293.65	343296	296.23
DIANA (RAMBARI)	175512	292.52	148397	284.70
MEENGLAS	316666	289.52	292058	258.62
GHATIA ROYAL	418528	288.93	134349	301.99
CHALOUNI	203047	288.47	225746	277.85
RYDAK	572981	288.46	379700	288.88
KUMARGRAM	334061	286.90	327721	282.42
HOPE	241895	285.43	329067	282.92
BARADIGHI	389969	281.52	347409	301.70
HILLAROYALE	130274	279.59	0	0.00
LEESH RIVER	322777	278.33	237195	268.76
ARYAMAN SPECIAL	105511	277.96	73354	279.49
AIBHEEL	558658	276.63	473788	276.18
BINAGURI	659948	274.94	603319	274.22
SANKOS	326059	270.33	336858	272.37
GANDRAPARA	504937	269.11	497369	268.89
CHENGMARI	284500	265.37	364874	266.44
NEPUCHAPUR	302033	260.09	314883	259.09
KURTI	183042	259.81	197801	269.73

* Above 20,000 Kgs.